

Member Company Glossary

Alcohol

Diageo

Artis Drinks

Sinclair Breweries

Orkney Brewery

Langstane Liquor

Noveltea

Salcombe Gin

Arbikie

Orkney Distillers

Angus Dundee Distillers

Kinloch Anderson

Thistly Cross Cider

Daffy's Gin

Baby food

Nestlé

Ella's Kitchen

Piccolo Organic

Dairy

Jersey Dairy

Dairy Crest

Delamere Dairy

Somerdale

Health

Phynova Group

Jakeman's Confectioners

Slimfast

Ice cream

Minioti

Industry representative bodies

Scotch Whisky Association

Marine Stewardship Council

Agriculture & Horticulture
Development Board

Institute of Grocery
Distribution

James Hutton

Meat

Karro Food Group

Premium grocery

Tiptree

Marra Seaweed

Mackintosh of Glendavy

Seafood

The Scottish Salmon Company

The Blue Seafood Company

PDK Shellfish

Keltic Seafare

Snack food

Eat Real Snacks

Walker's Shortbread

Tea & coffee

Taylors of Harrogate

Whittard of Chelsea

Wholesale distributors

Millenium Group

Christie International

Jacob's Well

Pure Organic Drinks Ltd

ALCOHOL



China-Britain
Business Council
英中貿易協會

DIAGEO

DIAGEO
diageo.com

Diageo is one of the UK's leading exporters with a presence in 180 countries. Diageo's portfolio includes a great variety of well known alcoholic brands, namely Johnnie Walker, Tanqueray Gin, Guinness, Smirnoff, Pimm's and Bailey's. Diageo has also recently welcomed non-alcoholic spirit brand Seedlip to their impressive portfolio.

Diageo is one of the World's leading alcohol distributors, and the number one leading spirit distributor, operating in markets across the world including the US, Europe, Latin America, the Caribbean and Asia Pacific.

PRODUCTS

Alcohol
(spirits)



LONDON



BABY FOOD



China-Britain
Business Council
英中貿易協會



Nutrition

NESTLÉ NUTRITION

nestle.co.uk

Nestlé is a world leader in nutrition, health and wellness. The company promises to enhance people's lives by offering tasty and healthy food and beverages at every stage of life.

For more than 140 years Nestlé has provided safe and quality nutrition and continuously creating nutritional value and health benefits across its product range.

PRODUCTS

Baby food,
infant milk
powder,
health food



LONDON



DAIRY



China-Britain
Business Council
英中貿易協會

**JERSEY
DAIRY**
PURE SINCE 1763

JERSEY DAIRY

jerseydairy.com

With over 250 years experience producing quality milk, all products offered by Jersey Dairy come from milk produced by the finest Jersey cows. Based on Jersey in the Channel Islands, Jersey Dairy can trace the purity of its cows' bloodlines to as early as 1763.

Jersey Dairy exports to a host of international markets through its distribution partners, including Spain, India, China and Japan, conforming to the highest global standards in food safety by maintaining ISO and BRC Grade A standards. Naturally higher in calcium and protein, Jersey Dairy milk offers high quality taste and texture without the need for artificial ingredients.

PRODUCTS

dairy
(fresh milk,
yogurt, cream)



**JERSEY
CHANNEL
ISLANDS**





SOMERDALE
somerdale.com

PRODUCTS

Dairy
(cheese
& cream)

Founded in 1990 in the Somerset town of Wellington, South West England, Somerdale is an established UK exporter of high quality artisanal cheese and hand-made dairy products. Somerdale's exports to wholesalers and distributors across 50 countries worldwide accounts for 95% of their 32 million GBP turnover.

Whilst Somerdale is the leading exporter of UK cheese to the American market, last year they launched a "gourmet cheese pizza topping" range in China, as well as announcing an export partnership with Rodda's Classic Cornish Clotted Cream.

More recently, Somerdale partnered with the first Costco in China.



WELLINGTON



HEALTH



China-Britain
Business Council
英中贸易协会

SlimFast

SLIMFAST

slimfast.co.uk

Founded in 1977, SlimFast offers delicious and nutritious products for weight management. The brand offers a clinically proven plan with convenient ready-to-drink shakes, ready-to-eat meal replacement bars, customizable shake mixes, and snacks.

SlimFast products are available in the United States through mass retailers and grocers, as well as Amazon.com. SlimFast products are available for purchase in the UK from drugstores and pharmacies, namely Superdrug and Boots, as well as big brand supermarkets such as Tesco.

Slimfast has an international presence in the US, Canada, Mexico, and continues to expand.

PRODUCTS

Weight loss
drinks &
confectionary



BIRMINGHAM



ICE CREAM



China-Britain
Business Council
英中貿易協會

Minioti

MINIOTI

minioti.com

Unable to find ice cream products free from added sugar, Anna Boletta and Natasha Dowse made it their mission to create a delicious healthy alternative for families.

Minioti, founded in 2015, produces ice cream with milk sourced exclusively from pedigree cows on the island of Jersey. Jersey cows produce milk with a higher concentration of vitamins and minerals than other breeds; the milk is also naturally lower in saturated fat.

Minioti is available in a premium "creamy" range available in three flavours: vanilla, strawberry, and chocolate. In addition to the UK, Minioti also exports to Finland.

PRODUCTS

ice cream
(frozen)



**JERSEY
CHANNEL
ISLANDS**



INDUSTRY REPRESENTATIVE BODIES



China-Britain
Business Council
英中貿易協會



**James
Hutton
Limited**

Impact through Science

JAMES HUTTON LTD

huttonltd.com

James Hutton Limited was founded in 2015 as a wholly-owned subsidiary of the James Hutton Institute. The business provides research and consultancy services for several different sectors including agrifood, oil and gas, environmental and water, delivered by world leading scientists.

James Hutton Limited also supplies plant breeding services to some of the largest names in global consumables.

Making an impact through science, James Hutton Limited is responsible for commercialising the intellectual property, facilities, science and research of the James Hutton Institute to provide services that address global challenges in a changing environment.

SERVICES

Research & consultancy (agrifood, gas, environmental & water sectors)



**INVERGOWRIE
DUNDEE**



MEAT



China-Britain
Business Council
英中貿易協會

KARRO

FOOD GROUP

KARRO FOOD GROUP

karro.co.uk

PRODUCTS

Pork

Karro is a leading producer of bacon, gammon, fresh pork, frozen sausage, ham and cooked meats. We supply our high quality meat products to retail, foodservice and manufacturing customers across the UK. Karro process circa 45,000 pigs each week for delivery to the UK's major supermarkets and wholesale food suppliers markets, all with full supply chain visibility.

Our pork is eaten by millions of consumers every year, and is stocked across the country by leading retailers. Karro Food Group headquarters are located in Malton, North Yorkshire, and employ circa 3,000 people across our national food production locations.



MALTON
NORTH
YORKSHIRE



PREMIUM GROCERY



China-Britain
Business Council
英中貿易協會


**MACKINTOSH
OF GLENDAVENY**

MACKINTOSH OF GLENDAVENY

mackintoshofglendaveny.co.uk

Mackintosh of Glendaveny was established by Gregor Mackintosh in 2009. The Mackintosh Farm is located in Glendaveny, Aberdeenshire, between the town of Peterhead and Longside village. The family farm is now in the third Mackintosh generation after the family, originally from Inverness, moved to Aberdeenshire.

Extra virgin Cold Pressed Rapeseed Oil has been recommended by top UK nutritionalists for its naturally occurring Vitamin E and Omegas 3,6 and 9.

Mackintosh of Glendavy is available in major UK supermarkets, namely Sainsbury's, Tesco and Asda.

PRODUCTS

**Rapeseed
oil**



**GLENDAVENY
PETERHEAD**



SEAFOOD



China-Britain
Business Council
英中貿易協會

SNACK FOOD



China-Britain
Business Council
英中貿易協會



EAT REAL

eatreal.co.uk

In 2014, Cofresh Snack Foods launched its healthier snacking brand, Eat Real, in response to the growing demand for “free from” and vegan snacks. Eat Real boasts a 38.5% UK market share in the “free from” bagged snack category.

Eat Real offers a wide range of plant- and grain-based snacks that follow the company's three concepts: real taste, real nutrition, and real ingredients. Eat Real products are free from all 14 declarable allergens, gluten-free, lactose-free, vegan, and suitable for kosher and halal diets, and are stocked in major UK supermarkets, namely Tesco, Sainsbury's, the Co-op, and Waitrose.

PRODUCTS

healthy snacks
(plant & grain
based)



LEICESTER



PRODUCT OF SCOTLAND
Walkers
-- ESTABLISHED 1898 --

WALKER'S SHORTBREAD

walkersshortbread.com

Located in the Speyside village of Aberlour in the Scottish Highlands, the Walkers Shortbread story began in 1898, when a young Joseph Walker opened his own bakery with a loan of GBP 50 and an ambition to bake "the world's finest shortbread".

Walkers Shortbread was awarded a Royal Warrant from the Queen in 2002 for its oatcakes, later receiving another Royal Warrant for its shortbreads in 2017, and is a four-time winner of the Queen's Award for Export Achievement. Walkers Shortbread now exports its distinctively-packaged luxury bakery products to over 100 countries worldwide.

PRODUCTS

shortbread,
biscuits,
oatcakes, cakes
& tarts



**ABERLOUR
MORAY
SCOTLAND**



TEA & COFFEE



China-Britain
Business Council
英中貿易協會

WHOLESALE DISTRIBUTOR



China-Britain
Business Council
英中貿易協會



MILLENNIUM GROUP

millennium-group.co.uk

Founded in 1999, Millennium Cash & Carry serves as a route to independent retailers throughout London & The South East for many international brands. Millennium Group is one of the UK's leading FMCG Wholesale Export companies with over 400k of warehouse space, winning awards and new business year on year for continued growth.

Millennium Group first entered the China market in 2013, invited to join a UK Government Trade Mission, led by Santander Bank. Millennium are the UK's leading FMCG Supplier to Chinese cross-border e-commerce, working with Suning, JD, Kaola and TMall. Brands include: Nestle, Cow and Gate, Mars Group, Kellogs, Diageo and Coca Cola.

PRODUCTS

Alcohol,
confectionary,
drinks, dairy,
tea & coffee,
household



**PURFLEET
ESSEX**





PURE ORGANIC DRINKS LTD

pureorganicdrinks.com

Pure Organic Drinks is a completely independent distribution wholesale company providing the highest quality organic beverages. Pure Organic Drinks specialise exclusively in organic alcohol and organic soft drinks, energy drinks and bottled waters.

Pure Organic places value on providing high quality products which are fit for healthy consumption, who manufacturing process is free from harsh chemicals and additives.

PRODUCTS

Alcohol, drinks,
tea & coffee
(organic)



LEICESTER



CBBC Resources - Food & Drink Team

Advice 建议 Analysis 解析 Access 渠道



China-Britain
Business Council
英中贸易协会