

Events in the UK

Guangzhou-Britain Trade Conference

February 8 (11:30-14:00): Birmingham. Guangzhou BOFTEC invites you to join 40 local Chinese companies involved in kitchen and tableware products, stationery and gifts, household articles and electronic products. You will also have the opportunity to meet senior officials from Guangdong provincial government. Contact events@cbbc.org to request more details.

Made in China: How to get it right Seminar 1: Planning for Success

February 9: Birmingham **February 10:** Leeds
February 11: Sunderland

Seminar 2: Implementation

March 9: Birmingham **March 10:** Sheffield
March 12: Durham

Organised in partnership with HSBC, seminars in February will review the opportunity provided by the Chinese supply chain, examine regional production clusters and cover issues surrounding the true cost of outsourcing, direct vs indirect sourcing, identifying suppliers, due diligence, quality, payment, IP and delivery mechanisms. Seminars in March will look at supply chain efficiencies, how to ensure quality and delivery, discuss new product development, and advice on how to reduce financial risk. For further information contact Linda Rosen, linda.rosen@cbbc.org Tel: 0113 247 1584

Yorks & Humber Chinese New Year Dinner

February 11: Sheffield. Now a fixture in the regional calendar, this black-tie dinner attracts senior representatives from a wide variety of UK companies and organisations engaged with China, and accommodates the region's annual China Business Awards. Celebrating the Year of the Tiger, the dinner will take place at Sheffield United Football Club, the owner of Chinese Super League Team, Chengdu Blades. Contact Joanna Lavan on joanna@connectchina.co.uk

VSO China Banquet in celebration of International Women's Day

March 10: London. The international development charity VSO, in association with CBBC, invites you to join them in a fundraising dinner to celebrate International Women's Day at the Inner Temple in London. The evening will provide networking opportunities for those who share business interest in China. Contact Shelley Pigott, tel: 020 8780 7330, email shelley.pigott@vso.org.uk

China Tomorrow initiative: environment March 18

(09:00-16:30): Daresbury. Addressing the processes and issues involved in working collaboratively on projects related to environmental technologies and sustainable development. Topics will include: opportunities in China in the air, water and waste management sectors, and in sustainable development; and practical sessions on how to work effectively with partners in China. The event is supported by the Department for Business, Innovation & Skills and the Northwest Regional Development Agency, and hosted by Daresbury Science & Innovation Campus Email: chinatomorrow@cbbc.org

Business visits to China

China Medical Equipment Fair 2010

April 18-21: Shenzhen. Cut-off date February 22. **UKTI Support.** CMEF is the leading Healthcare trade show in China and is now the largest Medical Equipment exhibition in the Asia Pacific region attracting over 60,000 visitors. The exhibition attracts over 2000 exhibitors from 21 countries as well as 13 national country pavilions. Association of British Healthcare Industries is leading a group to this Fair. Email: exhibitions@abhi.org.uk, or call: 0207 960 4360

Chinaplas 2010

April 19-22: Shanghai. **UKTI Support.** Advanced engineering sector. British Plastics Federation is leading a group of British companies to this event. Contact Stephen Hunt, email: shunt@bpf.co.uk

Nepcon Shanghai 2010

April 20-22: Shanghai. **UKTI Support.** ICT sector. Electronic Exporters Group is leading a group of British companies to this event. Contact Bert Saunders, email: info@scs-expo.co.uk

China International Gas Technology and Equipment Exhibition

May 13-15: Beijing. Energy, oil & gas sector. **UKTI Support.** Society of British Gas Industries is taking a group of British companies to this event. Contact David Wilson, email: davidw@sbgi.org.uk

China Animal Husbandry Expo

May 16-18: Beijing. Agriculture, horticulture and fisheries sectors. **UKTI Support.** British Pig Association is taking a group of British companies to this event. Contact Marcus Bates, email: bpa@britishpigs.org

Multi-sector

May 23-June 3: Shanghai, Qingdao and Xi'an. **UKTI support.** UKTI is offering a opportunity to join a group visit led by one of their experienced International Trade Advisers to China. To find out more, tel: 0845 05 05 054 or email enquiries@ukti.rito.co.uk

Events in China

I-Gaming Congress

March 2-4: Macao. **UKTI support.** The Electronic Exporters Group is organising a group UK exhibitors. Contact Bert Saunders, tel: 02392 665133, email: info@scs-expo.co.uk

Xiamen Stone Fair

March 6-9: Xiamen. The Fair brings the entire stone and stone machinery industry together once a year at Xiamen International Conference & Exhibition Centre. The 2009 Fair boasted 1,200 exhibiting companies from 42 countries and was attended by 86,000 industry professionals from home and abroad. Visit www.stonefair.org.cn

Petroleum & Petrochemicals Exhibition

March 22-: Beijing. The Energy Industries Council will be taking a group of UK businesses to the China Petroleum & Petrochemical Technology and Equipment Exhibition (CIPPE). Cut-off date: January 25. Contact: Realene Rifkind at EIC: tel: 020 7221 2043, raelene@eic-uk.com

China and the World: Challenges of Change

March 26: Beijing. This LSE Asia Forum brings together senior academics from the London School of Economics with eminent figures from the worlds of government, policy and business to discuss globalisation, with a particular emphasis on Asia. Contact Sarah Atkinson, tel: 020 7849 4909, email asiaforum@lse.ac.uk

International Furniture Fair

March 18-21: Guangzhou. The show will exhibit products in six categories: modern furniture, classical furniture, home decor and housewares, household textiles, outdoor and leisure, and ceramics. Visit www.ciff-gz.com

China Electronics Fair

April 9-11: Shenzhen. Simultaneously held with China Consumer Electronics Fair 2010. Exhibits range from electronic materials, electronic components, equipment, testing and measurement instruments, to IC and photoelectric products. Visit www.icef.com.cn

Canton Fair

April 15-May 5: Guangzhou. China-Britain Business Council is organising activities to take place around the 107th China Import & Export Fair, also known as the Canton Fair (www.cantonfair.org.cn). Held twice a year in Spring and Autumn since 1957, the Fair remains China's most significant trade fair, still ranking highest for attendance and business turnover. CBBC will be teaming up with local organisations to provide a match-making event for UK companies wishing to identify Chinese partners, and also plans to have an information booth at the International Pavilion from 15-19 April to provide advice for UK companies wishing to access China's domestic market. Contact simon.shen@cbbc.org.cn

Infrastructure Solution for Tomorrow

April 12-14: Hong Kong. Organised by the Hong Kong Institution of Engineers Civil Division, this conference will bring together experts from various disciplines to discuss questions of climate change and the infrastructure. Visit www.hkiecvd.org

AvioniChina 2010

May 26-28: Xi'an. Exhibit categories include avionics products, system and test equipment technology and infrastructure, generation, distribution, management and service. Visit www.avionichina.com

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Every UK company with an international outlook now needs to develop a China strategy.

The **China-Britain Business Council (CBBC)** is the UK's leading source of China business information, advice, consultancy and services for UK industry.

Working closely with UK Trade & Investment, we support British companies of all sizes by providing **business services, practical in-market assistance** and **industry initiatives**.

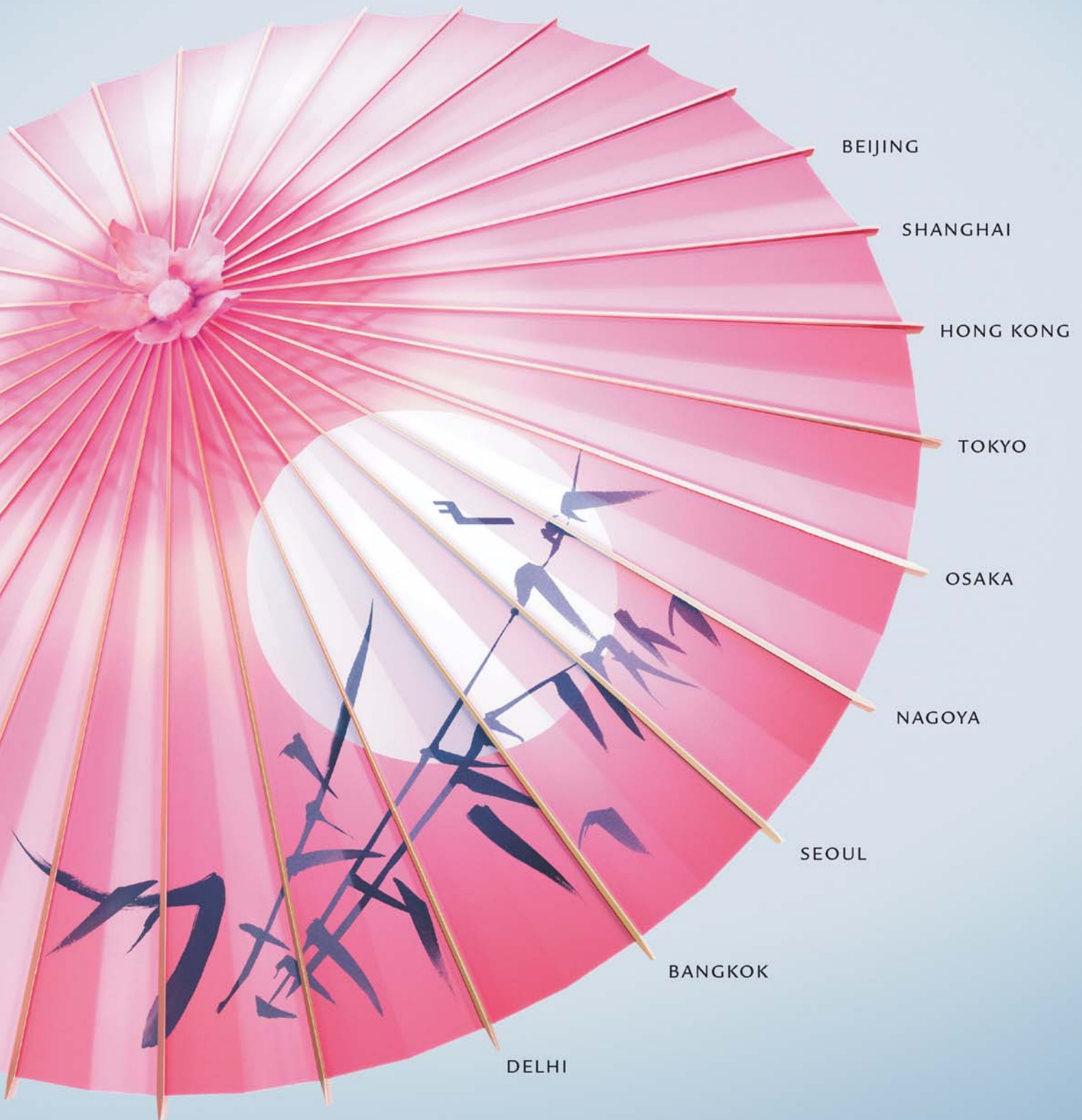
Our membership scheme offers further benefits including discounted prices for services, special member-only events and information – essential for those realising the time is right to get actively involved in the China market.

For more information, or advice on developing your China business, please call **+44 (0)20 7802 2000** or visit **www.cbcc.org**



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Helping you do business with China



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